



INDUSTRIAL HEATING EQUIPMENT ASSOCIATION

Get to know IHEA's new member: DELTA H TECHNOLOGIES

IHEA's newest member, DELTA H TECHNOLOGIES, is a growing family business that prides itself on quality and performance. The company was originally established as DELTA H SERVICES in 1990 by Richard Conway while he was finishing his degree in Industrial & Systems Engineering from The Ohio State University. Conway, a United States Air Force veteran, scheduled work around his busy class schedule. After graduating from OSU in 1993, he formed DELTA H SYSTEMS INC. DELTA H initially specialized in servicing combustion and control systems on industrial furnaces, ovens, and kilns. The company continued service-related projects but also performed control system upgrades, used equipment sales, and design and assembly of specialized furnace and oven systems.

In 1998, as the result of a consulting project with an aircraft maintenance company, DELTA H SYSTEMS INC. developed the first dual-chamber aerospace heat treating (DCAHT[®]) system, which became its flagship product. DCAHT systems are widely used by the U.S. Armed Forces, defense contractors, and commercial aviation companies around the world. DELTA H SYSTEMS INC. was reorganized and renamed as DELTA H TECHNOLOGIES in 2009 and became a family business when Conway's oldest children, twins Neal and Ellen, joined the company. Growth has been steady ever since the reorganization.

DELTA H serves the aerospace, automotive, defense, and medical industries, focusing on processes including additive manufacturing, heat treating, and composite curing. It tends to concentrate its efforts on niche thermal-processing applications within these markets. The company boasts unrivaled quality and performance for its customers, along with excellent service and support.

DELTA H is distinctively known for "DELTA H FEVER," a highly contagious passion that comes with the realization of the purpose of the types of systems it builds and meeting the expectations of the clients it serves. DELTA H FEVER encourages employees to bring

the full depth of their skills, knowledge, and experience to any and every project. The company fosters an environment of achievement and accomplishment for employees, making it a rewarding place to contribute.

The future for DELTA H is a bright one. Its plans include expanding its product lines over the next five years while continuing to



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DELTA H[®] TECHNOLOGIES, LLC.

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focus on niche and emerging technologies. The company has nearly doubled its workforce and is seeking additional engineers and technicians to help maintain its growth. Even with the current COVID-19 pandemic, DELTA H has been able to secure government contracts as well as "too-big-to-fail" commercial projects to remain busy.

In the longer term, DELTA H aims to continue being entrepreneurial and grow the business, while taking advantage of any opportunities that may materialize. Visit www.delta-h.com for more information on DELTA H Technologies.

WHY JOIN IHEA?

IHEA member benefits:

- › Monthly Executive Economic Update.
- › Discounts to attend all IHEA Educational Seminars & Webinars.
- › Discounts on IHEA On-Line Training Courses.
- › Discounts to attend IHEA's Annual & Fall Business Meetings.
- › Participation on IHEA committees.
- › Company listing on IHEA's website.
- › For more info, go to www.ihea.org/page/Benefits

MEMBER TESTIMONIALS

Bob Fincken: IHEA offers many benefits for Super Systems Inc. We have had the opportunity to send engineers to the training seminars, which are offered with a discount for members. Also, our participation on the committees is very valuable — specifically the Safety Standards and Codes committee has kept SSI informed and has offered a platform for discussion of requirements. I also can't leave out the great locations and networking that takes place with other companies at the Annual Meeting.

Alberto Cantu: We certainly get much value from our IHEA membership. For instance, the economic update is shared between our C-level executives. We find it very useful because it offers valuable information in a condensed format. In addition, many of our engineering positions have, as a requirement, to be trained in IHEA's NFPA86 and Fundamentals of Industrial Process Heating courses. We think IHEA's courses are a great way to get them started in their positions. But perhaps the most valuable of all, is to be able to network with colleagues who are experts in their fields.

GET INVOLVED

IHEA committees are a great way to connect with industry peers on significant topics to you and your company. Involvement at the committee level will ensure your voice is being heard in areas of importance. Each committee meets during the spring and fall. Get involved and be a part of IHEA's growing mission to provide the knowledge base and authoritative voice for industrial heat processing. You can join a committee any time by contacting Kelly LeCount, kelly@goyermgt.com or log into your IHEA profile and click Edit Bio to select a committee.

EDUCATION COMMITTEE

The Education Committee assists in the development of the Combustion and Safety Seminars conducted annually. It also oversees the Online Distance Learning courses, new education, and training opportunities, as well as the coordination of any educational materials produced as a part of the programs. The committee is also engaged in the review and updating of IHEA's educational resources.

GOVERNMENT RELATIONS COMMITTEE

IHEA's Government Relations Committee works closely with government agencies to ensure the industry is being represented and heard.

MARKETING COMMUNICATION & MEMBERSHIP COMMITTEE

The MCM Committee is involved in the communications and public relations activities of the organization, covering the association's publications, association online website activities, media relations, membership



promotion, educational seminars promotion, and other related industry programs.

SAFETY STANDARDS AND CODES COMMITTEE

The Safety Standards & Codes Committee reviews all standards — standing and proposed — by the National Fire Protection Association (NFPA) and other organizations relating to industrial furnaces and ovens. Changes to the NFPA 86 Series Standards proposed by the Committee are submitted to the NFPA 86 Committee for review and approval. A current program of a special sub-committee involves a review of U.S. and European industrial heat-processing standards to determine possible differences and effects.

INFRARED EQUIPMENT DIVISION (IRED)

The IRED works to expand the market for, and the use of, electric and gas infrared (IR) heating equipment. To accomplish this mission, the IRED organizes and conducts activities that increase understanding and awareness of IR technology among potential users, provides members with easy access to technical literature and published papers, provides members with a database of current IR applications, promotes state-of-the-art equipment design and utilization, promotes the development of new applications utilizing IR, represents the goals and concerns of the IR equipment industry before the public, and adheres to a "Code of Conduct" as established by the IRED.

INDUCTION HEATING DIVISION

The Induction Division represents another critical heat technology process. This Division focuses on educating both the induction OEMs and end users on best practices such as safety and operations, electric permitted for installation, and other important processes and materials that are relevant to this technology. The Induction Division allows IHEA to expand its reach in the heat-processing industry to provide critical information and education on induction technology. The addition of induction companies will also benefit all IHEA members by providing great resources and knowledge of numerous innovative areas for our members.

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